

Advancement Office Open House

Tuesday 5th September 2023

“How you can help us to help you”

Programme

10.00-12.00- Morning Drop ins: Come and talk to our team leads about:	
Trusts and Foundations	James Clayton-Jones, Head of Philanthropy (Digital)
Advancement Communication	Jodie Williamson, Communications Manager
Advancement Due Diligence and GDPR	Magdalena England, Prospect Research Manager Fungai Muteke, Prospect Research Officer
Accessing the Advancement database	Karen Sheppard, Database Manager Cathryn Evans Associate Director (Philanthropy Research)
Corporate Advancement	Laura Palmer, Director of Philanthropy
Endowment Spend Management	Laura Underwood, Associate Director (Advancement Services) Louise Garlick, Finance Officer
Student Support, Scholarships	Beth Howson, Head of Philanthropy (Student Support)

12.30	Arrival and drinks Woodlands Garden
12.50	Welcome by Gordon Cox, Director of Advancement
13.00	Vice-Chancellor's Welcome
13.10	BBQ lunch

14.00-14.30 Parallel Sessions		
Session 1 – 2 South Room 0.31 What is Advancement	Session 2 - 2 South Room 0.15 Relationship Management How we can join dots and leverage more income	Session 3 – 2 South Room 0.17 Alumni Fund Do you want up to £5,000, we want to give it to you, find out how
Gordon Cox, Director of Advancement	Laura Underwood, Associate Director (Advancement Services) Cathryn Evans, Associate Director (Philanthropy Research)	Gemma Hill, Head of Integrated Fundraising John Richardson, Fundraising & Engagement Coordinator
14.45-15.15 Parallel Sessions		
Session 4 – 2 South Room 0.15 Donor Impact Case Studies Chair of Life Science	Session 5 – 2 South Room 0.31 Alumni Engagement Volunteers, mentoring and the power of the global community	
Laura Palmer, Director of Philanthropy Saskia Rogerson, Philanthropic Proposals Officer	Karen Teague, Head of Philanthropy (International) Aisling O’Neill, Associate Director (Supporter Engagement)	
15.30-16.00 Parallel Sessions		
Session 6 – 2 South Room 0.15 What is Advancement	Session 7 – 2 South Room 0.31 Relationship Management How we can join dots and leverage more income	Session 8 – 2 South Room 0.17 Alumni Engagement Volunteers, mentoring and the power of the global community
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16.15-16.45 Parallel Session		
Session 9 – 2 South Room 0.15 Donor Impact Case Studies Chair of Life Science	Session 10 – 2 South Room 0.31 Alumni Fund Do you want up to £5,000, we want to give it to you, find out how	
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